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### **Probat Inc. acquires ED Industrial Ltd. and ED Industrial USA Inc.**

**Vernon Hills, IL – January 23, 2017** – Probat Inc., a subsidiary of the Probat Group, announced that it has acquired ED Industrial Ltd. and ED Industrial USA, Inc. effective January 13, 2017. With over 150 years of experience in the art and science of roasting coffee, Probat is the most trusted name in the coffee equipment industry with innovative products renowned for their quality, longevity and return on investment. Based in Vernon Hills, a suburb north of Chicago, IL, Probat Inc. provides the most prestigious coffee companies in North America with the roasters, grinders, coffee process equipment and controls needed to prepare their signature blends. Probat Inc. has the largest staff in North America dedicated to coffee roasting technology and offers both global reach and highly responsive local support. The acquisition of ED Industrial further expands Probat Inc.’s ability to provide the highest level of plant installation services and equipment repair & maintenance to coffee customers in North America.

ED Industrial Ltd. and ED Industrial USA Inc. are Canadian millwrighting and heavy steel fabrication companies working in the food and beverage industry, and specializing in coffee processing, as well as in building products, metal refineries, recycling, aggregates, concrete, bulk material handling and more. Located in Rockwood, Ontario, slightly northwest of Toronto, these companies employ highly experienced tradespeople including millwrights, CWB and TSSA certified welders, machinists, pipe fitters, CAD designers and engineers. Within the coffee industry, EDI is well known to have more experience installing complete coffee process plants utilizing Probat coffee roasters than any other company in North America.

According to John Fortin, President of Probat Inc., the acquisition was inspired by similar strategic goals for all parties. “Acquiring EDI,” Fortin explains, “opens up new prospects for Probat Inc. to grow our service business in coffee and non-coffee industries throughout North America. The acquisition of EDI gives Probat the opportunity to offer full turnkey solutions made up of equipment sales, plant installation service and post-sales equipment service support to our customer base in North America. We’ll also be able to add installation and maintenance services for other Probat supplied products from the Probat Food



Division to our portfolio. Altogether, this acquisition significantly enhances the power of our customer presentation across all of our product lines and services, allowing us to better serve our market.”

For Ted Lyons founder and President of EDI Ltd. and EDI USA Inc., the acquisition represents a unique opportunity to join forces with a global leader in the coffee processing industry. “Working with Probat Inc.,” Lyons explains, “we can leverage the strength of our industry expertise to expand our customer base and achieve a new level of success.”

“EDI and Probat Inc.” Fortin said, “recognize that there is an increased need to provide turnkey solutions for manufactured food and beverage processing systems within the North American market. With EDI onboard, Probat Inc. will be able to meet – and even exceed – this demand. We’ll be able to provide enhanced service solutions, as well as expanded technical capabilities for customer service and support whenever it’s needed.”

For more information about this acquisition, Probat Inc., EDI Ltd. and EDI USA Inc. please visit [www.probatburns.com](http://www.probatburns.com) and [www.ediindustrial.ca](http://www.ediindustrial.ca) .

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